

## Customer Advisory #140 - 2010 Chassis Update Baltimore, MD, Philadelphia, PA Boston, MA Effective November, 2010

Dear Valued Customer,

As published by the press recently, CMA CGM (America) LLC is in the process of implementing a plan to increase terminal and trucker efficiencies by moving the day-to-day management of chassis to the experts in local drayage – the truck lines.

We want to confirm that we are currently planning to implement the transition from ocean carrier supplied chassis to trucker supplied chassis in the Philadelphia, Baltimore and Boston local markets on November 1, 2010.

There is very little change operationally. The only change will be the management of the chassis itself. Truckers will be required to either supply their own chassis or to have an agreement with any of the chassis leasing companies doing business in the northeast. Chassis will be available at every terminal in the port as they are today, and to ensure that the supply of chassis is not interrupted, the trucking companies can utilize chassis from the same chassis pools at the same marine terminals and rail ramps that they are presently using, so there should be no delays in pickups of imports or the delivery of exports.

We are reaching out to all truckers in the impacted areas who are in our database to ensure that they are fully briefed on the new requirements. However, to avoid confusion during the early part of November, we recommend that you speak with your drayman and ensure that they have been contacted and are aware of this change.

Should you have any questions, please contact your sales representative.

Thank you.

Best regards,

Joel Haka SR, VP Operations CMA CGM (America) LLC Norfolk, VA