## **Incoterms 2010: PROPORTION OF COST/RISK BETWEEN BUYER AND SELLER**

**EXW** Ex Works

Loading Location





**FCA** Free Carrier

Port of Loading



FOB Free On Board

Port of Loading





**CFR** Cost & Freight

Port of Destination





**CIF** 

Cost Insurance & Freight

Port of Destination





DDU

Delivered Duty Unpaid
Delivered Duty Paid

Delivery Location











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