

■ **Montreal Low Water Surcharge –
North Atlantic & Trans Pacific Trade to / from North Europe, the
Mediterranean, Africa, East Asia, Indian Sub-Continent & Middle East**

July 10, 2013

Dear Customer,

We are heading towards a period of the year when the loading capacity of the vessels on the St. Lawrence River could be impacted by low water levels.

Although the present water level forecast does not necessitate immediate steps, we would like to inform you now that this could change in the foreseeable future.

Should the water level fall to a level that will affect our available loading capacity, Hapag-Lloyd will reserve the right to introduce a Montreal Low Water Surcharge with 10 days notice.

For further information please contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag-Lloyd AG